



ABOUT TENNOVO.

We make an **impact** that matters

Tennovo is a technological consulting and digital transformation services company. We are at the forefront of innovation to address the entire scope of clients' opportunities in the evolving world of cloud, platforms and digital services.

With our partners workforce, made up of 25000+ of the greatest minds, we continue to shape the future by delivering real and measurable results. We go beyond talk— we act.

We have worked with leaders around the globe to help build better futures. To support their people. To succeed. All while caring for our communities.

133 Fortune Global 500® corporations are served by our partners.

> GLOBAL
FOOTPRINT

> CUSTOMERS
INDUSTRIES

Our Execution Partners Global Footprint



Europe

Belgium, Denmark, Finland, France, Germany, Iceland, Ireland, Italy, Luxembourg, Netherlands, Norway, Spain, Sweden, Switzerland, United Kingdom

Asia-Pacific

Australia, China, Hong Kong, India, Indonesia, Japan, Malaysia, New Zealand, Philippines, Singapore, South Korea, Sri Lanka, Taiwan, Thailand, Vietnam

Americas

United States, Canada, Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Ecuador, El Salvador, Guatemala, Honduras, Mexico, Nicaragua, Panama, Peru, Uruguay

Africa

South Africa

Our Customers' Primary Industries



Financial Services

Retail, Banking, Wealth Management, Capital Markets, Payments, Fintech, P&C Insurance, and L&A Insurance

Key Propositions

- Experience Transformation
- Data Engineering & Analytics
- Software Engineering
- IT Transformation
- Guidewire Services

Our execution partner's key customer profiles

Fortune 100 Global Bank

Fortune 500 Insurer

Leading Bank in the UK

Leading Fintech Company

Leading Global Insurer



Hi-Tech and Manufacturing

Mining, Discrete Manufacturing, Process Manufacturing, Electronics, Scientific Equipment and Software Vendors

Key Propositions

- Business Management Solutions
- Connected Operations
- Modern Experience to Engineering

Our execution partner's key customer profiles

Fortune 50 Communications Technology Leader

Fortune 100 Global Diversified Group

Fortune 50 Software Technology Vendor

Cutting Edge Medical Device Manufacturer



Consumer Services

Retail, Consumer (CPG), Consumer Tech, Logistics and Travel and Hospitality

Key Propositions

- Digital Supply Chain
- eCommerce
- Digital Marketing & Content
- IT Transformation

Our execution partner's key customer profiles

Fortune 100 Retailer

Fortune 50 Consumer

Global Retail Conglomerate

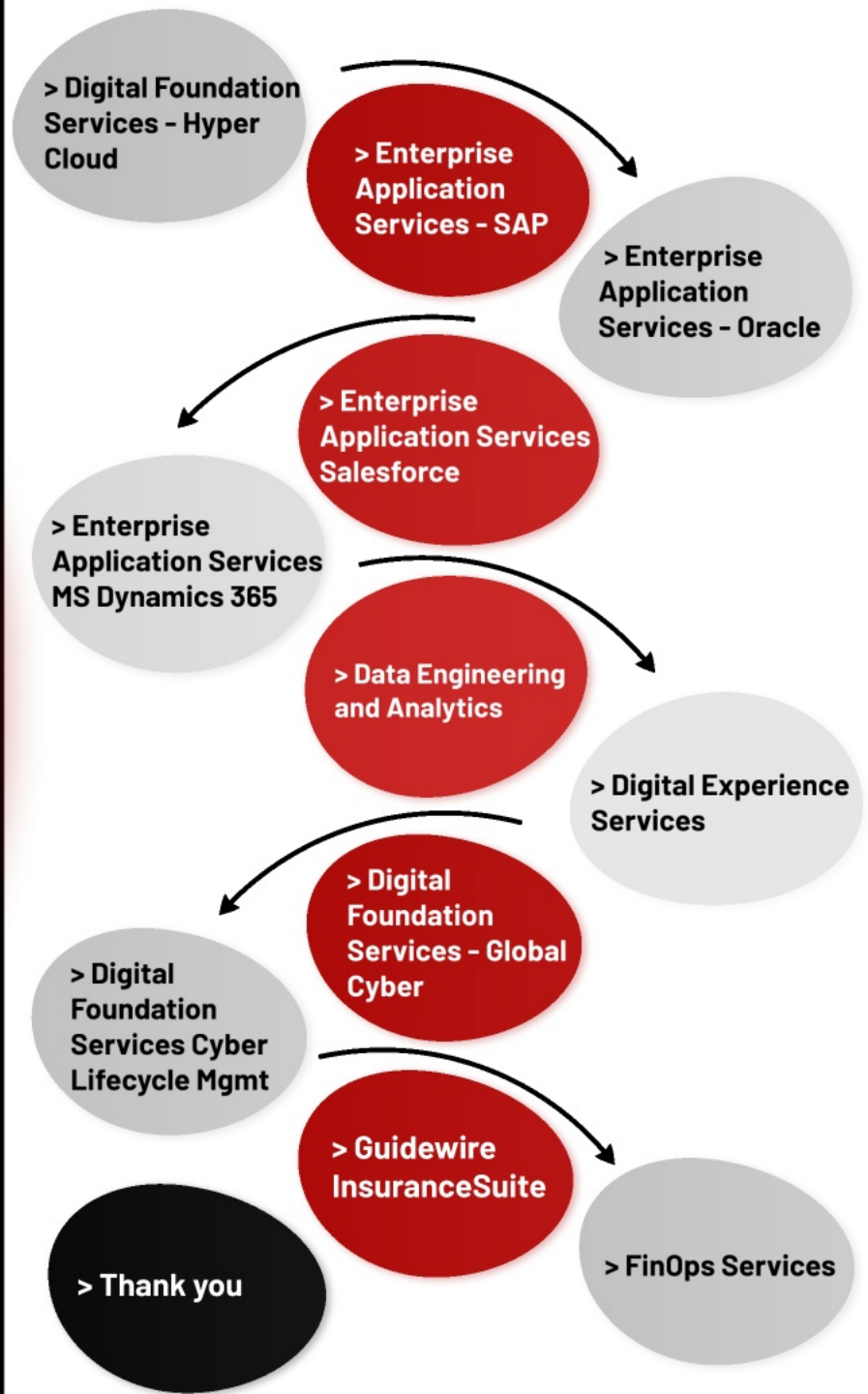
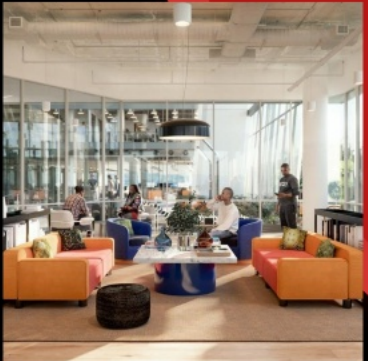
Global Entertainment Platform

Leading Luxury Brand



SERVICE OFFERING

We are the business and technology partners of choice. We work with you to design solutions specifically for your needs. We integrate leading technology and innovations to transform your business into a cognitive enterprise. We deliver sustained value for clients that make a difference in the real world.



> Digital Foundation Services - Hyper Cloud

> Enterprise Application Services - SAP

> Enterprise Application Services - Oracle

> Enterprise Application Services Salesforce

> Enterprise Application Services MS Dynamics 365

> Data Engineering and Analytics

> Digital Experience Services

> Digital Foundation Services - Global Cyber

> Digital Foundation Services Cyber Lifecycle Mgmt

> Guidewire InsuranceSuite

> FinOps Services

> Thank you

Digital Foundation Services - Hyper Cloud

Tennovo's digital foundation is uniquely positioned to help you extract maximum business value from your digital investments.

Microsoft Azure

Our execution partner's capabilities, and partnership

550+ Azure Cloud Architects, Practitioners & Engineers

600+ Combined years of Cloud experience

300+ Azure Certified Cloud Architects & Engineers

5 Vertical focused sales play - Mfg, Healthcare, Gov, Retail & FS

30+ years of partnership with Microsoft

35+ IP built natively on Azure, for Azure and more

2900+ Microsoft cloud technical certifications worldwide

Gold Microsoft Partner

Microsoft Partner Cloud Solutions Provider

Amazon Web Services

Our execution partner's capabilities, and partnership

900+ Global professionals

700+ Certified Cloud Architects and Engineers

60+ Dedicated Product development experts

75+ researchers and R&D facilities worldwide

31 locations Global Coverage

27+ Customers managed

600+ Combined years of Cloud experience

Compliance & Certifications

HIPAA, ISO 27001, PCI DSS, CMMI 5 MATURITY LEVEL 5

- Public Sector
- Immersion Day
- Solution Provider
- DevOps Services Competency
- Financial Services Competency
- Public Sector Solution Provider
- Well-Architected Partner Program
- Amazon EC2 for Windows Server Delivery
- AWS Marketplace Skilled Consulting Partner
- Select Tier Training
- SAP Services Competency
- Managed Service Provider
- Security Services Competency
- Nonprofit Services Competency
- Migration Services Competency

Microsoft 365

Our execution partner's capabilities, and partnership

Leader In ISG Provider Lens report for Workplace Support Service

85 M365 Certified Solution Experts

245 M365 Architects, Practitioners & Engineers

85 M365 Certified Solution Experts

750+ Accelerators, Whitepaper, & Reference Architecture

5m+ Support hours annually for customers

Partner Coverage US, SA, Europe, UK

Gold Cloud Productivity

Office 365, Microsoft 365, AVASANT, Microsoft Intune, servicenow

Google Cloud Platform

Our execution partner's capabilities, and partnership

350+ GCP Architects, Practitioners & Engineers

400+ Combined years of Cloud experience

75+ Researchers in R&D facilities worldwide

500+ Global professionals

60+ Dedicated Product development experts

75+ Strong Partners in the ecosystem

Global IT Services Provider Consulting, Digital Services

Google Cloud Partner

Specialization Location-Based Services

Specialization Work Transformation

Google Cloud, Google Workspace

Application Enterprise Services - SAP

Tennovo's partners unlock the value of your SAP application portfolio with the power of intelligence, innovation, and industry knowledge.



Consulting and Advisory

Achieve business goals through our strategic partner's advisory and consulting services covering architecture, design and transformation, and end-to-end project management.



Implementations & Rollouts

Move easily to the cloud with our end-to-end implementation on both hybrid and multi-cloud platforms.



S/4HANA Conversions and Upgrades

S/4HANA Conversions and Upgrades set the stage for digital transformation with our outcome-focused S/4 HANA services.



SAP Cloud Portfolio

Ensure smooth and seamless migrations with our SAP cloud services.



Managed Services

Chart a complete roadmap including design, implementation, and value realization with our AMS services.

Our execution partner's capabilities, awards & recognitions



21+ years of experience



500+ SAP Consultants

80+

SAP managed services customers

250+

SAP to cloud migration & S/4HANA conversion projects



600+ SAP customer projects



100% SAP + Cloud Certified Workforce



Application Enterprise Services - ORACLE

Reinvent, innovate, and grow at scale through the entire Oracle lifecycle.



Oracle Cloud assessment

Our execution partner's services for Oracle help on-prem businesses implement connected solutions in the cloud, paving the way to their future working with groundbreaking technologies.



Oracle Cloud infrastructure services

Our execution partners delivers Oracle Cloud infrastructure with the combination of business and technology skills you need to modernize, run, manage, and secure your mission-critical Oracle applications.



Oracle consulting services

Our execution partner have more than 1,000+ dedicated Oracle consultants who have helped clients successfully complete more than 400+ Oracle customers that were served over 22+ years of experience.



Oracle Cloud migration

Our Oracle Cloud execution partners delivers fast while unlocking the full value of business transformation.



Oracle Cloud managed services

Our execution partner and Oracle have managed solutions to meet your Oracle cloud needs. We can add AI and automation capabilities to help create your cloud normal.

Our execution partner's capabilities, awards & recognitions

400+
Oracle clients

22+ years of experience

1,000+
Dedicated Oracle consultants



Public Sector Resell
Authorization Enabled



2021
ERP Cloud "Disruptor"

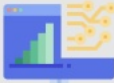


2019, 202
Magic Quadrant
Now Tech
Leader in AMS US
Recognition to cloud
assessment tool



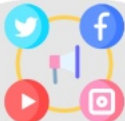
Application Enterprise Services - Salesfoce

AI-powered experiences with Salesforce



Service transformation

Tennovo's partner deliver exceptional service experiences across the customer journey and shift from a reactive service provider to a trusted advisor with outcome-based business models.



Marketing transformation

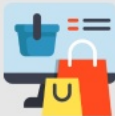
Tennovo's partners deliver personalized customer experiences by acting on real-time insights fueled by a unified data strategy.



Sales transformation

Tennovo's partner help you enhance sales and revenue operations across the entire span of lead-to-cash processes, from establishing new revenue channels to scalable sales models using data, AI and best-of-breed platforms.

Our execution partner's capabilities, awards & recognitions



Commerce transformation

Our partners Harness the power of data, AI and deep industry expertise to drive insight-led, outcomes-driven customer experiences that build trust and profitably expand your reach and relevance.



200+ Certified Resources



350+ Salesforce Experts



30+ Global Engagement

CSAT Score 4.9/5



150+ Project Completed



Application Enterprise Services – MS Dynamics 365

Drive efficiency, reduce costs, and create a hyperconnected business with out partners.



Personalize the customer experience

Tennovo's partners can help you leverage your Microsoft Business Applications investments to consistently deliver the personalized experiences your customer's demand.



Optimize financial processes and operations

Tennovo's partners will maximize your ROI in MS Business Application stack by delivering data-driven insights, automated financial processes and streamlined operations.



Enable a resilient supply chain

With Dynamics 365 Supply Chain Management as a foundation, Tennovo's partners leverages Microsoft's end-to-end technology stack to deliver the supply chain resilience you require.



Align sales and marketing

Tennovo's partners designs solutions that streamline lead generation and management, enable greater sales productivity and deliver rapid innovation with AI-infused salesforce automation.



Modernize service delivery

Tennovo partners leverages MS's all-in-one Digital Contact Center solution to empower enterprise organizations to offer omnichannel customer engagement, intelligent self-service, and modernized case management.



Accelerate innovation

Tennovo partners is focused on ensuring your success by establishing a governance structure to help manage security while driving adoption and innovation.

Our execution partner's capabilities, awards & recognitions



150+ Project Completed



30+ Global Engagement



850+ Professionals



480+ Certified Resources

Data Engineering and Analytics

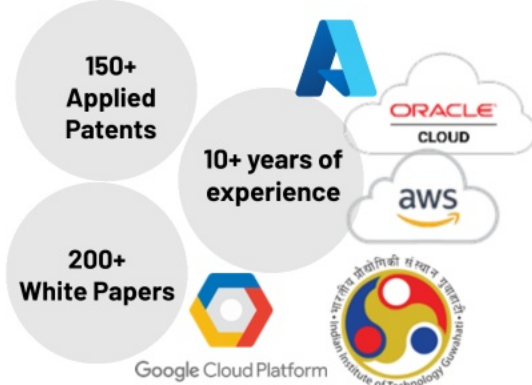
Data-driven, Analytics-enabled: The Next Frontier in Business.

Our data and analytics capabilities enable you to increase business operation efficiency, support better customer experiences, and drive disruptive business outcomes.

Generative AI

Tennovo's partners work with a proven leader in responsible generative AI, and gain the intuitive technologies that help you collaborate, innovate, and create the results you need to future-proof your business.

Our execution partner's capabilities, and partnership



Data Modernization, Management and Strategy

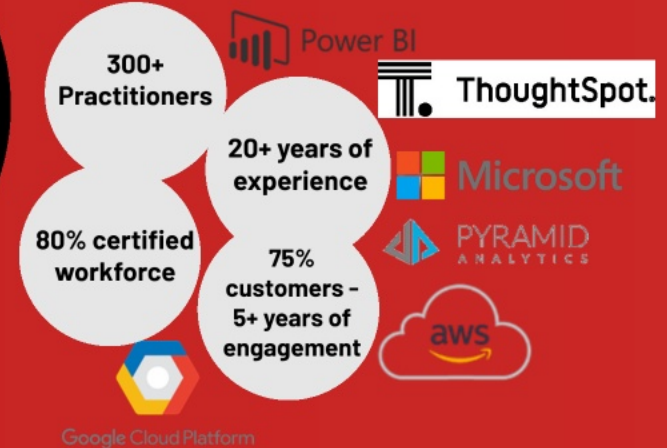
Tennovo's partners build a modernized data architecture to meet the demands for digital transformation, innovation, and scalability.



Business Intelligence and Visualization

Tennovo's partner's elevate Business Intelligence beyond KPIs and dashboards to a world of outcome-oriented decisions by connecting data with AI-augmented BI.

Our execution partner's capabilities, and partnership



Artificial Intelligence

Tennovo's partners make AI the foundation for your business, automating everyday tasks and enabling rapid, prescriptive decision-making.



Digital Experience Services

Surprise. Delight. Connect. Experiences that feel intuitive.



Experience-led solutions

Tennovo's partner experience-led offerings traverse the entire customer life cycle and drive value across industries.



Customer and employee experience

Great experiences can change lives. Our partners uncover actionable insights and deliver highly personalized experiences across the touchpoints that matter most.



Content and marketing services

Content fuels personalized experiences. Our partners take a human-centric approach to help companies define the strategies necessary to meet evolving customer and employee expectations.



Omnichannel Commerce

The future of commerce is powered by intuition. Our partners help companies orchestrate and optimize their omnichannel commerce needs by engineering intuitive experiences that inspire customer loyalty.

Adobe Experience Cloud Solutions

Our execution partner's capabilities, awards & recognitions



25+ Global Clients



200+ Developers and Analysts



40% Certified Associates

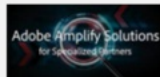


7+ years as Adobe trusted partner

10% Multi Solution Architects



Emerging partner of the year
2021 Award



Best Overall Solution
Award



Adobe Solution Partner
Specialized AEM Sites
Specialized AEM Sites Run & Operate



CX Transformation Rising Star
Digital Engineering Leader



Cloud Native
Transformation Leader

Digital Foundation Services - Global Cyber

Wherever your business goes, you need cybersecurity that covers it all.



Application Security

Portfolio of application security solutions from strategy and implementation, to managed services and operations that meet your security and compliance goals.



Cyber Cloud

End-to-end Cyber + Cloud capabilities tailored to your organization's environments while enabling significant and secure digital transformation.



Cyber Strategy

Cyber risk programme in-line with your organization's strategic objectives and risk appetite.



Data and Privacy

Suite of data and privacy services to address data management opportunities and challenges.




Detect and Respond

Blend of sophisticated monitoring technology, advanced analytics, and human intelligence to detect, analyze, and contain threats before they disrupt business.



Emerging Technologies

Our global Emerging Technologies team is here to help you get connected, stay connected, and connect to whatever the future makes possible.



Identity

Tennovo Global Cyber can advise, implement and operate a broad suite of Identity services with built-in licensing and hosting terms.



Infrastructure Security

The solutions provided by our Infrastructure Security team bring resilience to your core technology and extended networks.



Recover and Transform

End-to-end incident response services bringing greater resilience and cyber maturity, ensuring continual improvement of your organization's underlying infrastructure and capabilities.

Our execution partner's capabilities



Global SOCs & state of the art COEs



400+ Cyber defense experts



Flexible commercial models



Up to 35% decrease in time to detect malware



One-stop solution 24x7 Managed Security services



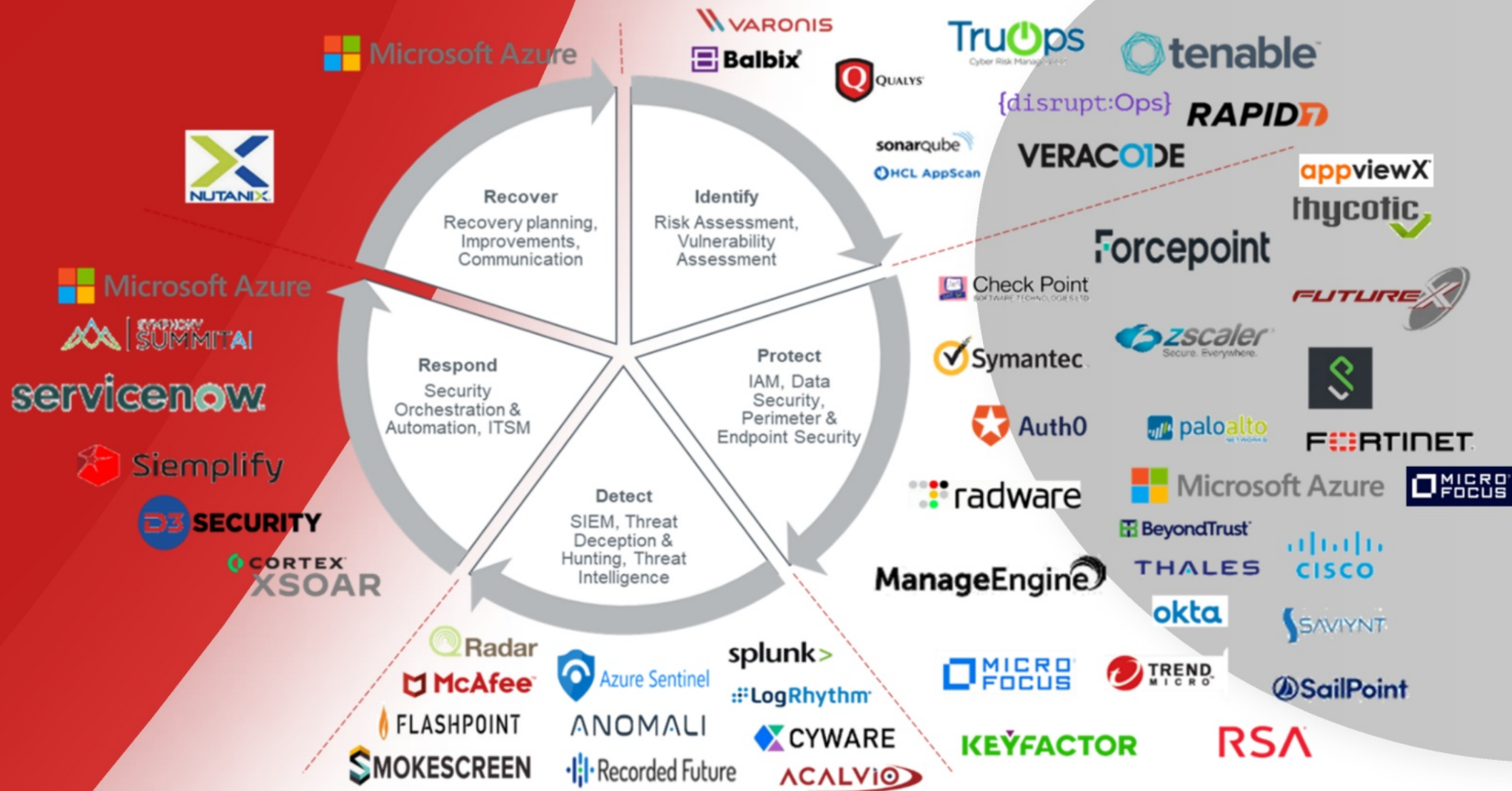
Up to 30% savings in monitoring and remediation



Industries served: Banking, Retail, and Insurance

Digital Foundation Services - Global Cyber

Our execution partner's cybersecurity lifecycle management system



Guidewire InsuranceSuite™

Our execution partners make the most of Guidewire to transform your insurance organization

■ Benefits



That supports enterprise priorities and drives CEO imperatives.

Strategic cloud rollout




Insurers will benefit from a cloud adoption framework that optimizes the benefits of existing core platforms.

Agile cloud adoption



To dramatically reduce IT Infrastructure costs and shift focus to strategic capabilities.

PaaS and SaaS




To attract customers and capital.

Digital distribution models



A powerful portfolio of industrialized Guidewire implementation tools, best-practice frameworks and proven methodologies.

Tested frameworks



Leverage standard Guidewire OOTB functionality and take advantage of regular updates automatically delivered via the cloud.

Accelerate time to value

Our execution partner's capabilities, awards & recognitions



500+ Associates across the practice



30% Onshore associates are former Guidewire employees



190+ Guidewire Certified Associates



2000+ Associates in Insurance



Elevated Guidewire Partnership to Consulting Advantage with 7 Specializations

Our execution partner's capabilities, awards & recognitions

Executed 150+ Guidewire engagements for 35+ clients across the US, Europe, and South Africa, including implementations and upgrades for InsuranceSuite, Guidewire Digital, DataHub, and InfoCenter for on-prem, as well as Guidewire Cloud. Currently a Consulting Advantage Partner, we aim to achieve Guidewire Global Premier Partner.

Grow business value with real-time finance

Our partners change how finance works by orchestrating the right combination of human and machine talent, and drawing on data and insights.



Increase operational efficiency

Streamline accounting processes while delivering an excellent customer experience with timely invoices, payments and reports.



Make finance more predictive and proactive

Unleash real-time insights and intelligence to make more informed decisions, using dynamic real-time scenario planning, continuous close and on-demand reporting.



Improve liquidity management

Better bank account management, cash management, cash forecasting, cash positioning, hedge accounting and treasury reporting.



Mitigate risk and improve compliance

Advance controls and compliance by automating transactions, reducing manual touchpoints and fully tapping into the capabilities of the ERP system.



Create a future-ready culture

Bring together digital technologies, proven processes and top industry talent to create a less risk-averse culture that excels at seizing value.

- Only provider having a FinOps Certified Platform & Certified Service Provider status, as well as leader on the SAM Gartner Magic Quadrant.
- One of the largest certified teams in the world, over 200 FinOps certified practitioners.
- A vast, varied toolbelt, using all the best of breed technologies enabling FinOps outcomes.

Our execution partner's capabilities, awards & recognitions



Sitting on the Governing board of the FinOps Foundation to drive innovation and standards, Premier Member with the highest level of accreditation.

Tennovo is a leader in consulting, technology services and digital transformation, we are at the forefront of innovation to address the entire scope of clients' opportunities in the evolving world of cloud, platforms and digital services.

Our 25,000+ execution partners' associates work across 80 countries, backed by 60+ years of experience, making us the ideal partner to help our clients.



Thank you